

Exam. Code : 225801

Subject Code: 5482

M.Com. Ist Sem. (Batch 2023-25) (CBGS)

**MANAGEMENT PRINCIPLES AND
ORGANIZATION BEHAVIOUR**

Paper-MC-103

Time Allowed—3 Hours]

[Maximum Marks—100

Note :— Attempt **FIVE** questions in all, selecting at least **ONE** question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

SECTION—A

Why is planning important for organisational success? Elaborate the steps in planning and the limitations of planning especially in present times.

Write notes on :

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- (a) Span of management
- (b) Authority responsibility relationship.

SECTION—B

David McClelland's acquired-needs theory is the one that has received the greatest amount of support. Elaborate the theory and why it is supported ?

4. (a) The managerial grid can help managers understand their management strengths and shortcomings. How ?
- (b) Discuss transactional and transformational leadership and bring out their differences.

SECTION—C

5. Discuss the concept of personality. What are the determinants of personality ? Explain with the help of appropriate examples.
6. What does organisation behaviour imply ? Elaborate the challenges and opportunities for organisation behaviour.

SECTION—D

7. (a) What is emotional intelligence ? Discuss its dimensions and implications.
- (b) What are the different sources of human emotions ?
8. Elaborate the perceptual process. What are the common perceptual distortions and the means to improve them ?