

Exam. Code : 217601

Subject Code : 5549

**M.Com. I<sup>st</sup> Semester**  
**MANAGEMENT PRINCIPLES & ORGANIZATION**  
**Paper : MC-103**

Time Allowed—Three Hours] [Maximum Marks—100

**Note** :—Candidates are to attempt **FIVE** questions, **ONE** from each Section. **Fifth** question may be attempted from any Section. All questions carry equal marks.

**SECTION—A**

1. Discuss various managerial skills and roles.
2. Write short notes on :—
  - (a) Benefits and Weaknesses of MBO.
  - (b) Span of Management.

**SECTION—B**

3. Explain McGregor's Theory X and Theory Y of motivation.
4. Explain Ohio State Leadership Studies. What conclusions were drawn from these Studies ?

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**SECTION—C**

5. Define Personality. Explain the determinants of personality.
6. Define Attitude. Discuss the factors affecting formation of attitude.

**SECTION—D**

7. Discuss the concept and dimensions of emotional intelligence.
8. What can be reasons for perceptual distortions ? Explain.

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