

M.Com. 1st Semester

MANAGEMENT PRINCIPLES & ORGANIZATION
BEHAVIOUR

Paper—MC-103

Time Allowed—3 Hours] [Maximum Marks—100

Note :— In Section A, question number 1 is compulsory.
In Sections B and C attempt any *two* questions
out of *four* in each section.

SECTION—A

1. Attempt any *ten* questions. Each question carries 2 marks.
 - (i) What are managerial skills ?
 - (ii) Define management by objectives.
 - (iii) What is wide span of management ?
 - (iv) What is mission ?
 - (v) What are the assumptions of theory X of motivation ?
 - (vi) Define leadership.
 - (vii) What were the findings of Michigan studies ?
 - (viii) What are the challenges for study of organisation behaviour ?
 - (ix) What is emotional intelligence ?
 - (x) What is perception ?
 - (xi) Define attitude.
 - (xii) What is perceptual distortion ?

SECTION—B

Note :— Answer any *two* questions. Each question carries **20** marks.

2. Explain various functions of management.
3. What is the need for departmentation ? Discuss different bases for departmentation.
4. Explain equity theory of motivation.
5. What is managerial grid ? Explain various leadership styles as per this grid.

SECTION—C

Note :— Answer any *two* questions. Each question carries **20** marks. weekliypoetry.com

6. Explain various determinants of personality.
7. Discuss the sources for formation of attitude among individuals.
8. What are the sources of emotions ? How can organisations help employees manage emotions at work ?
9. Explain the factors influencing perception.